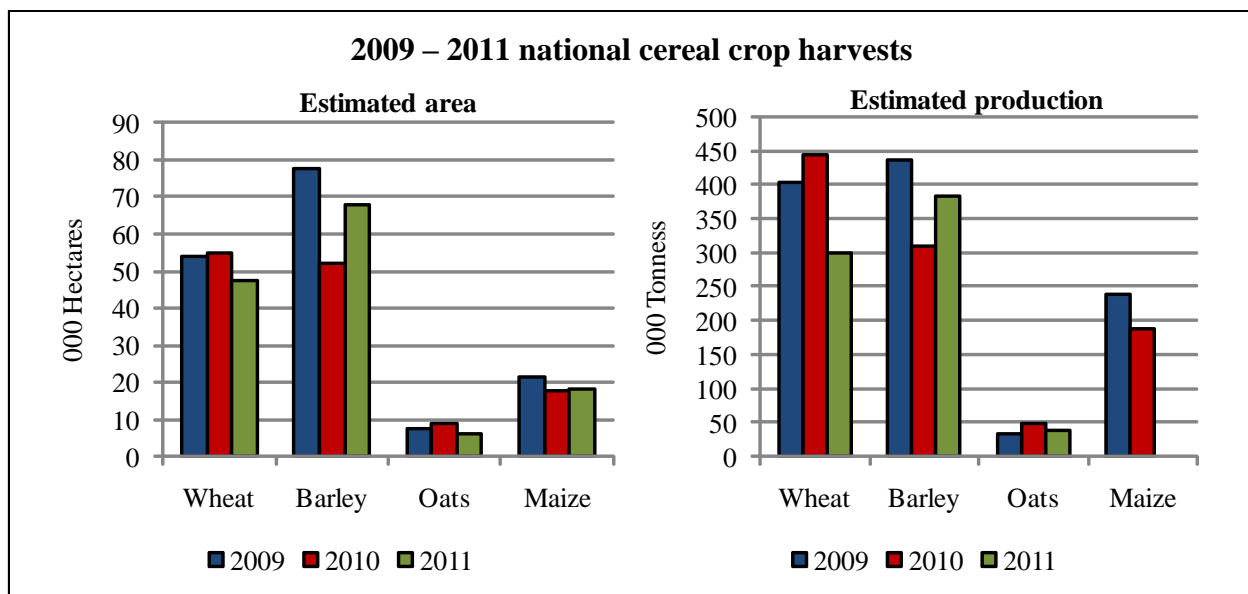


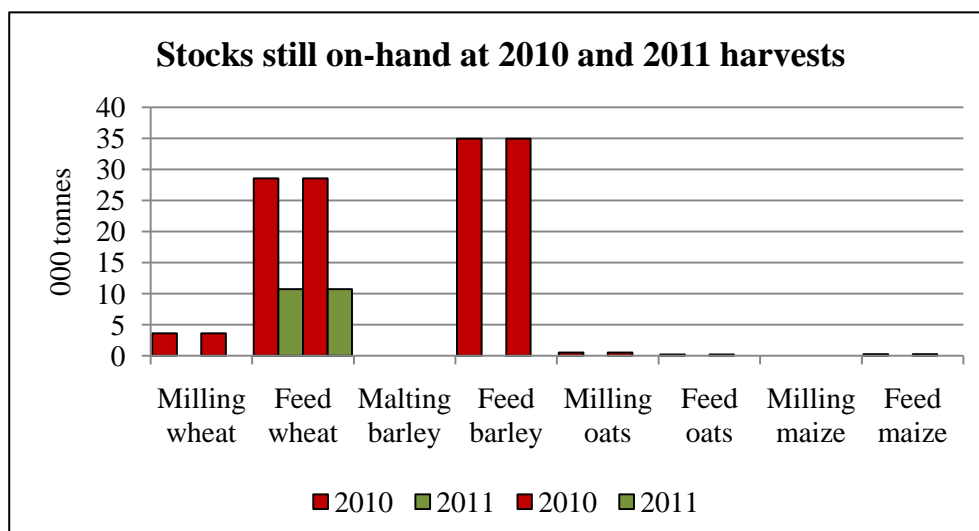
SUMMARY OF THE AIMI SURVEY OF CEREAL AREAS AND VOLUMES TO APRIL 1 2011

As part of the Arable Industry Marketing Initiative, the AERU at Lincoln University conducts a survey of 100 grain farmers to provide current information on the production, sales, plantings and on-farm stocks of wheat, barley, oats and maize grains in New Zealand. The information presented below is a summary of the results of the third survey, which collected data on production, sales and stocks to April 1 2011. Estimates for the 2010 survey have been changed since the last report in November to incorporate new data from the Agricultural Production Statistics, which showed that areas and volumes of wheat were higher, and areas and volumes of barley lower, than had been estimated.

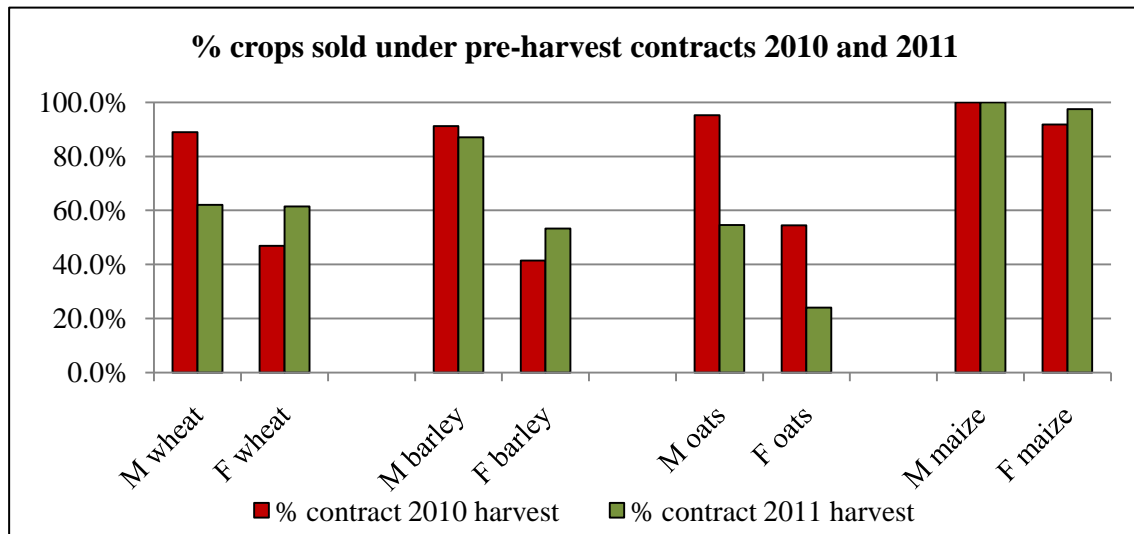
- Wheat areas harvested in 2011 have declined by an estimated 13 percent from 2010 levels while it is estimated that there has been a 30 percent increase in barley area and a five percent increase in maize area. Total volumes of wheat have declined by a greater percentage (33 percent) than total areas (13 percent), as a reflection of lower yields per hectare. While the area of barley harvested in 2011 increased by 30 percent, the total crop volume increased by only 24 percent.



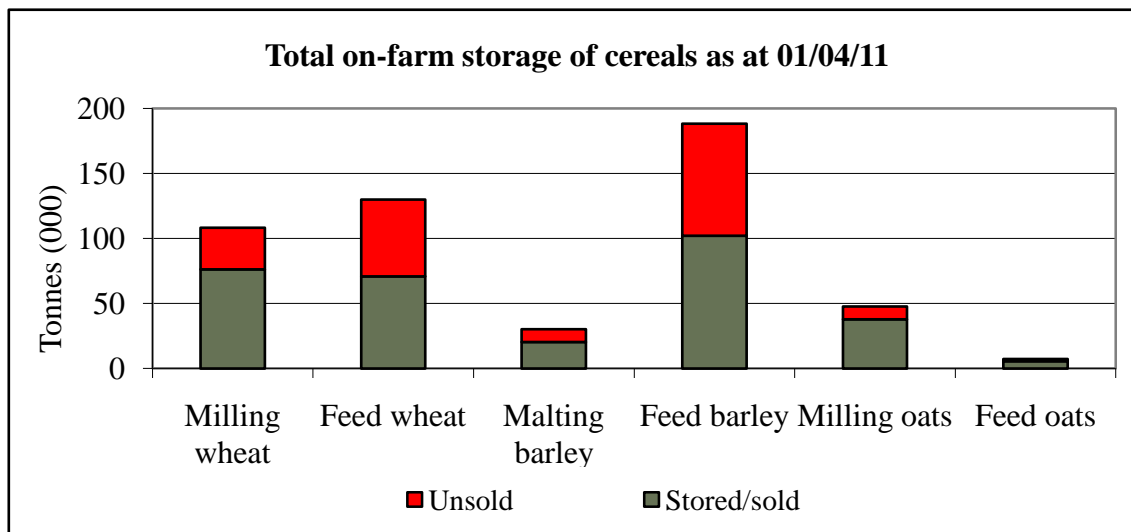
- There were considerably lower levels of stocks of cereals on hand going into the 2011 harvest than there had been in the previous season. Only 11,000 tonnes of feed wheat remained unsold, compared with almost 30,000 in the previous year.



- The proportion of contracted milling wheat declined markedly between 2010 and 2011, while the proportions of both feed wheat and feed barley contracted increased significantly.



- More of the wheat, barley and oats held currently held on farm is committed than remains unsold. The estimated volume of feed barley unsold after the 2011 harvest is only 20 percent higher than the volume unsold in September 2010.



- Survey respondents reported a 52 percent increase in 2011 from the 2010 harvest in the area of maize silage harvested. Of the total area harvested, 93 percent had been contracted before harvest.